



CreditSights
a FitchSolutions Company

CREDITSIGHTS APAC OUTLOOK CONFERENCE

Rates, (Election) Results and Resilience

October 1st, 2024

APAC OUTLOOK CONFERENCE
SINGAPORE

Welcome Address

Erin Lyons: *Co-Head, CreditSights*

9:00 a.m. – 9:10 a.m.

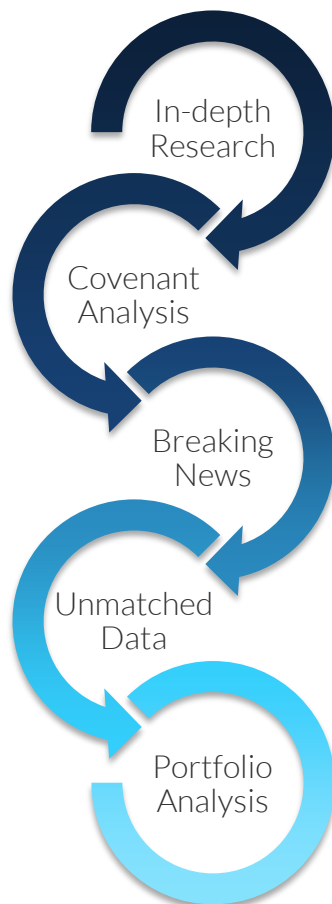


CreditSights
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The New CreditSights

We combine in-depth research, covenant analysis, breaking news, and data, into one site to help you **Know More. Risk Better.**

Having it all in one place gives you the edge in managing risk and finding opportunities in global credit markets.



CreditSights

Award-winning, independent research on the global credit markets.

Covenant Review

Best in class bond and loan covenants analysis and insights.

LevFin Insights

Breaking news, data and analysis for global leveraged finance investors.

Bixby Research & Analytics

Market-moving news and data on the private broadly syndicated loan market.

Risk Products

Tools to help monitor, manage and mitigate risk effectively within your portfolio.

Product Innovation: Core Scores

Core Scores provide access to analysts' insights and recommendations

Subsector Automotive

Credit Grade Investment Grade

- Toyota Motor Corp. (TMC) engages in the manufacture and sale of motor vehicles and parts. It operates through the following segments: Automotive, Financial Services, and All Other. The Automotive segment designs, manufactures, assembles and sells passenger cars, minivans, trucks, and related vehicle parts and accessories. It is also involved in the development of intelligent transport systems. The Financial Services segment offers purchase or lease financing to Toyota vehicle dealers and customers. It also provides retail leasing through lease contracts purchased by dealers. The company was founded by Kichiro Toyoda on August 28, 1937, and is headquartered in Toyota, Japan.
- Toyota Financial Services Corporation (TFSC), a wholly owned subsidiary of TMC, oversees the management of Toyota's finance companies worldwide. Toyota Motor Credit Corporation (TMCC) is the company's principal financial services subsidiary in the United States. Under terms of the credit support agreement between TFSC and TMCC, TFSC agrees to: (1) maintain 100% ownership of TMCC; (2) cause TMCC and its subsidiaries to have a tangible net worth of at least \$100,000; (3) make sufficient funds available to TMCC so that it will be able to service the obligations arising out of its own bonds, debentures, notes and other investment securities and commercial paper. The terms of the credit support agreement between TMC and TFSC are very similar to the terms of the TFSC and TMCC

Toyota: F3Q24 Solid, Outlook Boosted Again Toyota reported strong F3Q24 results and raised FY24 guidance on improved pricing and expected incremental ... [Research](#) 07 Feb 24 ***

Toyota Motor Credit: New 3-Part Offering Toyota Motor Credit is in the market with a 3-tranche offering of 3yr and 7yr bullet notes and a 3yr FRN. [Research](#) 06 Feb 24 ***

Toyota: F2Q24 Earnings Beat and Raise Toyota reported strong F2Q24 results and raised FY24 guidance on resilient automotive market conditions and a mor... [Research](#) 15 Nov 23 ***

Toyota: Strong F1Q24 on Improved Supply Chain Toyota reported strong F1Q24 results and reiterated its FY24 guidance that includes a 10% YoY increase in ... [Research](#) 01 Nov 23 ***

[Show 5](#)

Key Metrics

¥ bn	FY20	FY21	FY22	FY23	LTM F2Q24
Automotive Revenue	26,800	24,652	28,606	33,777	37,813
EBIT	2,124	1,778	2,519	2,486	3,797
EBIT Margin	7%	7%	8%	7%	12%
EBITDA	2,946	2,654	3,526	3,671	5,010
EBITDA Margin	9.9%	9.8%	11.2%	9.9%	14.6%
Total Liquidity	9,890	11,557	15,864	17,725	n/m
Net Debt	(447)	597	(1,719)	(2,825)	(2,825)
Total Debt	2,235	3,872	2,580	2,724	2,724
Gross Leverage	0.8x	1.5x	0.7x	0.7x	0.5x
Net Leverage	-0.2x	0.2x	-0.5x	-0.8x	-0.6x

As of 16 Nov 23

CS View U/P

Our Underperform recommendation on Toyota Motor Co. (TMC) and Toyota Motor Credit Corporation (TMCC) notes is based primarily on relative value. While Toyota's operating performance and outlook has improved sharply in 2023, we believe Toyota are fairly valued at current levels. However, we expect the Toyota bond complex to underperform the broader market and the A-rated index owing to its high-A credit rating and short duration.

Recommendation Reviewed: 06 Feb 24

Recommendation Changed: 12 Jan 23

Comment Changed: 16 Nov 23

CoreScore

Score: ▲ Strategic

Outlook: ▲ Strategic

Subfactors

- Sector Risk: High Moderate Low
- Event Risk: High Moderate Low
- Leverage: Weak Average Strong
- Cash Flow: High Moderate Low
- Liquidity: High Moderate Low
- Profitability: High Moderate Low

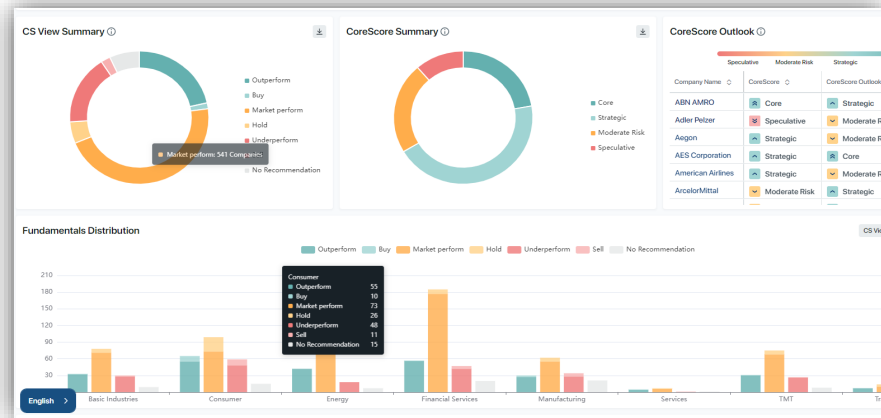
Score last changed: 12 Feb 24 Score last reviewed: 12 Feb 24

Product Innovation: Dashboards

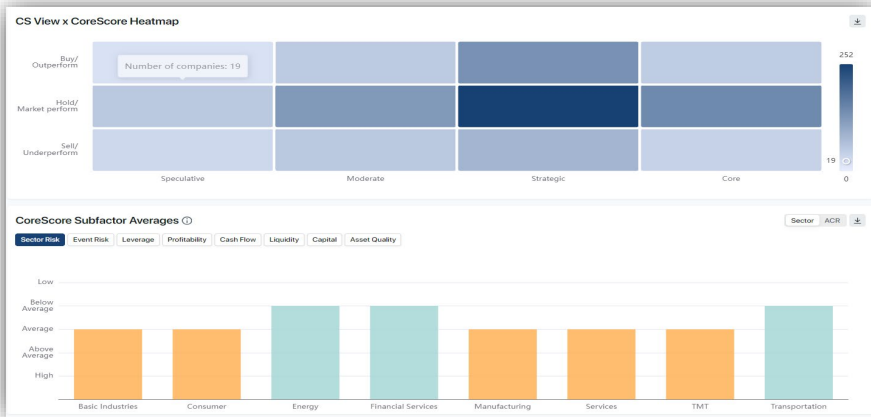
Monitor Portfolios

Calc Date	Fund Date	CQS	CQS Trend 1Y	CQS Vol	ACR	FAS	CRE	CR
2024-09-07	2024-06-30	83	Stable	Medium	A3	—	0.02%	Ve
2024-09-07	2024-06-30	39	Moderate Improvement	Medium	BBB3	—	0.24%	Lo
2024-09-07	2024-06-30	96	Stable	Low	A2	—	0%	Ve
2024-09-07	2024-06-30	90	Stable	Medium	AA3	—	0.01%	Ve
2024-09-07	2024-06-30	65	Stable	Medium	A3	—	0.02%	Ve
—	—	—	—	—	—	—	—	—
2024-09-07	2024-06-30	59	Stable	Low	A1	—	—	—

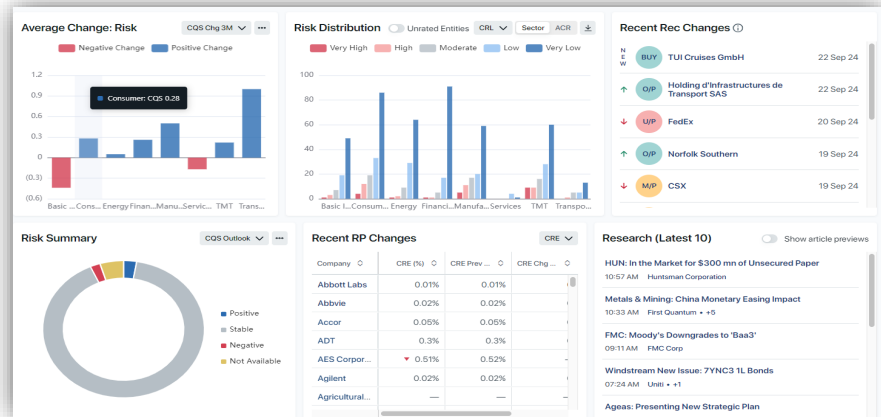
Recommendation Distribution



Core Score / Recommendation Heatmap



Risk Metrics



Evolved Consumption Options

From reading a series of articles...

...to a multitude of new consumption methods enhanced with tools

CreditSights Research
Coverage/Performance
Underpinning

Search by keyword or phrase

Feeds Markets Sectors Bixby Companies Dashboard Special Situations Dat

Feeds My Feed Global Feed

Content Type Asset Class Date

IPG: Takeaways from BofA Conference We discuss key takeaways from CEO Philip...

U.S. Banks: 2024 Barclays Conference Notes, Day 1 U.S. banks are presenting at th...

Just Group: Issuing To Consolidate Tier 2 Debt Just Group is looking to issue a E40...

US IG Sector Rel Val Monitor: September 2024 We update our IG sector relative val...

KBC: 4.25% EUR AT1 Tender, New Perp/NC7 AT1 KBC has launched a cash tender o...

Update: IGT launches new €500mn secured bond offering to take out dollar debt

Oracle: F1Q25 | AWS Partnership, Leverage Decline Oracle's new AWS partnership...

EMEA New Issue: IGT launches new euro secured bonds to take out dollar debt in

EMEA Ratings: Fitch rates Azelis' proposed €600mn 2029 notes BB+(EXP) Fitch R...

US/EMEA Ratings: Fitch upgrades Harbour Energy's IDR to BBB-, outlook stable R...

US/EMEA Ratings: Fitch rates Perrigo subsidiaries' notes offering BB/RR4 Fitch R...

US/EMEA Ratings: Moody's Ratings assigns Ba3 ratings to Perrigo's new notes, at...

EMEA Press: Applis pays €428mn to the Generalitat for 80% of Ildiada - Expansion

EMEA Press: CVC in advanced talks to acquire Rovl CDMO assets for more than €...

EMEA Press: CVC Improves offer for DB Schenker - Börsenzettling A summary of th...

Australian Banks: APRA Proposes AT1 Phase-Out APRA released a discussion paper...

EMEA Press: Liberty Global to spin off Sunrise in Q4 2024 - Cash A summary of this me...

CK Hutchison Holdings: New 5.5Y/10Y \$ Bonds CK Hutchison Holdings (CKH:H; A/A2/A-) L...

Standard Profil: 2Q24 Earnings — RV Update Standard Profil reported weak 2024 earnings...

Allwyn 2024: Slow Start in the UK Allwyn's operations are being dragged down by the mam...

Euro IG Sector Rel Val Monitor: September 2024 We debut our Euro IG sector relative val...

Chinese Banks: 1H24 Results and RV Chinese banks' operating metrics remained under pre...

Platform

Mobile

API Feed

3rd Parties

Dashboard
Watchlist: CS Coverage

Name	Ticker	CS View	CoreScore	Condition Outlook	Coverage	Country or Terri	Model	Case Data
JM	JMVALUS	Strategic	Strategic	Strategic	Strategic	United States	Diversified Conglomerate	2024-01
AAC	AACTECH	Core	Core	Core	Core	Hong Kong	Technology	2024-01
ABB	ABBNSW	Core	Core	Core	Core	Switzerland	Capital Goods	2024-01
Abbott Labs	ABTUS	Core	Core	Core	Core	United States	Healthcare / Pharmaceutical	2024-01
Abbott	ABBUS	Core	Core	Core	Core	United States	Healthcare / Pharmaceutical	2024-01
Abn-Amro	ABNSM	Core	Core	Core	Core	Spain	Bank	2024-01
ABN AMRO	ABNANY	Strategic	Strategic	Strategic	Strategic	Netherlands	EU Banks	2024-01

CS View Summary

CoreScore Summary

Fundamentals Distribution

Company Overview
Alice USA (ATUS US)

Key Metrics

Item	FY20	FY21	FY22	FY23	17K2024
Revenue	9,880	9,088	9,648	9,227	9,818
EBITDA	4,215	4,227	3,985	3,959	3,933
All-Party Margin	42.6%	47.6%	40.7%	40.7%	39.7%
Capital Expenditure	3,074	3,232	3,044	3,174	3,133
CapEx to Sales	30.9%	35.6%	31.6%	34.5%	31.9%
EBITDA Cash-to-Ebitda	41%	44%	41%	44%	24%
Debt-to-Capital	8.1%	8.8%	8.4%	7.9%	7.9%
Net Leverage	8.9%	8.8%	8.4%	7.9%	7.9%
Free Cash Conversion	31%	33%	31%	31%	21%

CS View

CoreScore

News Feed

2. Alice International Q4Q3: Awaiting News
CreditSights • 13 Mar 2024

You What is CreditSights' view on Dell 05:33 am

Genie Our view on Dell Inc. is Marketperform. Dell is seeing strong momentum in AI-optimized servers and should also benefit from a PC market recovery. While Dell recently issued \$1.0 bn 2034s, there was no impact to leverage given a \$1.0 bn partial redemption of its 6.02% notes due 2026. As a result, Dell's core gross leverage was maintained at 1.5x, and the cash and investments balance remains solid at \$7.3 bn. Dell reiterated its financial policies including shareholder returns to be 80%+ of adjusted FCF, core gross leverage target of 1.5x, and commitment to IG ratings. We generally prefer the Dell-EMC bonds over the legacy bonds since they have structural seniority and greater liquidity (and the majority of them have coupon steps).

1. Dell Inc.
CreditSights • 06 Jun 2024

Now Available via API / Excel Add-in



CreditSights

- ✓ Coverage List
- ✓ Core Scores
- ✓ Business Description
- ✓ Fundamental View
- ✓ CS View
- ✓ Risks & Catalysts
- ✓ Key Metrics
- ✓ Risk Products
- ✓ Article Headlines
- ✓ Tearsheets
- ✓ Full Articles



LevFin Insights

- US / EUROPE BONDS & LOANS:**
- ✓ Terms and Conditions
 - ✓ Initial Pricing
 - ✓ Use of Proceeds
 - ✓ Call Information
 - ✓ Equity Claw
 - ✓ Underwriters
 - ✓ Sponsors
 - ✓ Article Headlines
 - ✓ Full Articles



Covenant Review

- US LOANS:**
- ✓ Over 800 Data Points
 - ✓ Identifiers
 - ✓ Seniority
 - ✓ Debt Baskets
 - ✓ Lien Limitations
 - ✓ Ratios
 - ✓ Anonymized Data
- ALL CONTENT:**
- ✓ Article Headlines



Bixby

- US BROADLY SYNDICATED LOANS:**
- ✓ Financial Data
 - ✓ Basket Capacity (Bixby + CR)
 - ✓ CLO Data
 - ✓ Anonymized Data

COMING SOON!

Public Company Financials

Today's Schedule Overview

Conference AGENDA

- 09:00** **Welcome Address**
Erin Lyons: Co-Head, CreditSights
-
- 09:10** **Global Credit Strategy Outlook**
Logan Miller: Head of European Strategy, CreditSights
-
- 09:40** **Emerging Markets: Caught Between US Risks & A China Slowdown**
Cedric Chehab: Head of Country Risk, BMI
-
- 10:05** **East Asian Corporates: Silver Linings in East Asian Credit**
Pramod Shenoi: Head of APAC Research, CreditSights
Stephanie Sim: North Asia Industrials Analyst, CreditSights
Nicholas Chen: Asia-Pacific Corporates Analyst, CreditSights
- 10:35** **COFFEE BREAK**
-
- 10:55** **South and Southeast Asian Corporates: Buoyant in a Sea of Uncertainties**
R Lakshmanan: Head of South & Southeast Asia Corporates, CreditSights
Jonathan Tan: South & Southeast Asia Corporates Analyst, CreditSights
Nicole Chua: South & Southeast Asia Corporates Analyst, CreditSights
-
- 11:25** **APAC Financials: Navigating a Changing Cycle**
Pramod Shenoi: Head of APAC Research, CreditSights
Karen Wu: Financials Analyst, CreditSights
Trung Tran: Insurance Analyst, CreditSights
Lim Ze Hao: Financials Analyst, CreditSights
-
- 11:55** **Asia Strategy Wrap with Picks n Pans**
Pramod Shenoi: Head of APAC Research, CreditSights
- 12:05** **LUNCH & NETWORKING**

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