

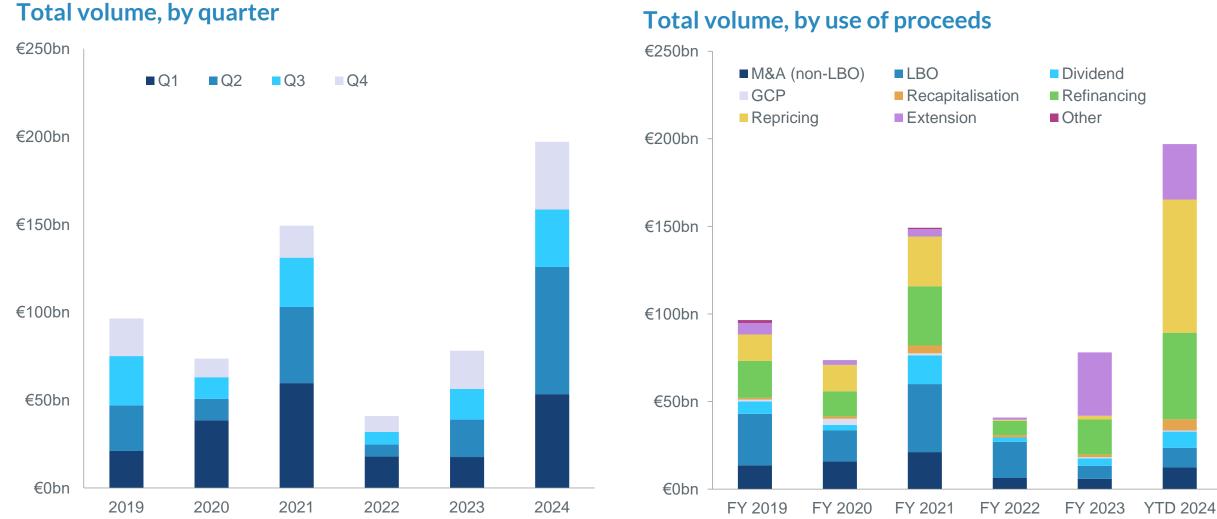
# EUROPEAN OUTLOOK CONFERENCE

## Ahead into 2025 for Europe's private and syndicated lending markets

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## Primary loan issuance

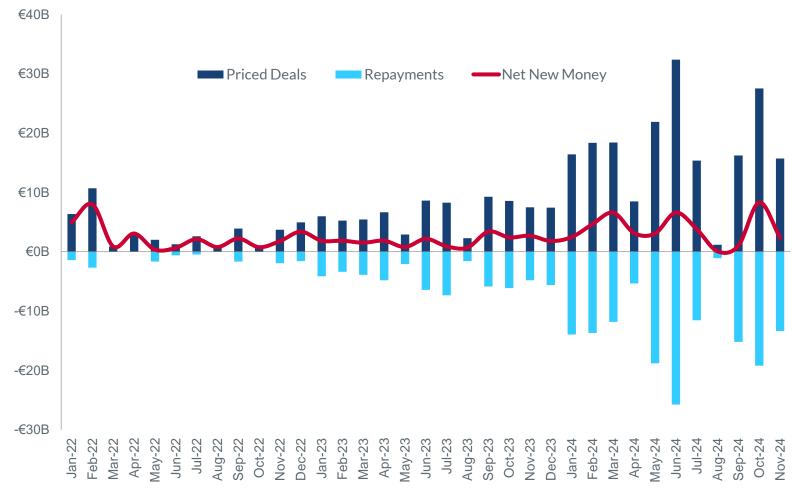


Total volume, by use of proceeds



## Slim supply of new loans

#### **New-money supply**

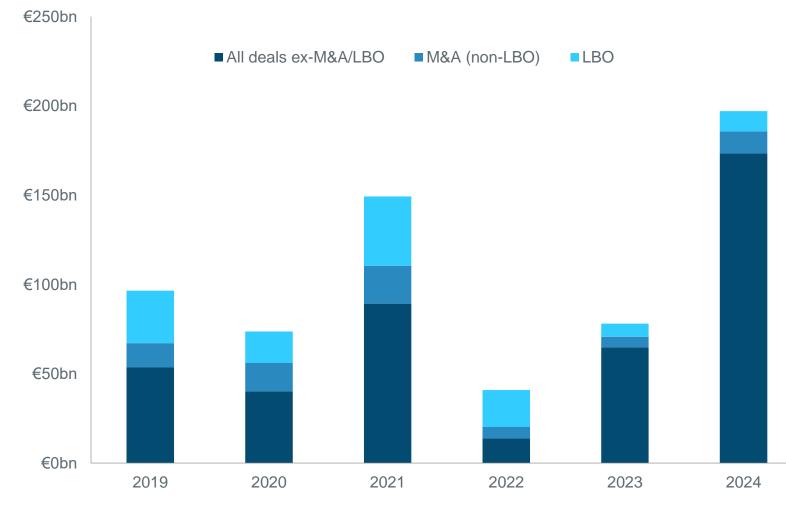


- Volume of net new-money loan supply has improved during the year
- 20024 monthly high of €8.29bn in October; November was €2.4bn
- But YTD new money of €42bn still only 21% of ~€197bn gross supply



## M&A creeping back

#### M&A/LBO vs other lending



- YTD LBO loan volume has reached €11.31bn, plus another €12.4bn from other M&A financing
- October was biggest month for LBO/M&A deals since April 2022.
- Activity is still a shadow of 2021 and prior years, especially for LBOs.



## Private to syndicated

Date priced	Borrower	Currency	TLB Size (mn)	Margin	OID	Since repriced
-	Dechra	EUR	£1.3bn total	375-400	99.5	
-	Dechra	USD	£1.3bn total	350-375	99.5	
Nov-22	OCS	EUR	522	475	99	
Nov-22	OCS	GBP	425	575	99	
Nov-08	FNZ	USD	1100	500	98	
Nov-08	FNZ	GBP	404	600	96.5	
Nov-08	FNZ	EUR (Held as TLA)	493	475	98	
Oct-31	Your.World	EUR	1000	450	99	
Oct-25	OCU Group	EUR	530	425	99.5	
Oct-25	OCU Group	STG	275	525	99	
Jun-13	Phenna Group	EUR	720	425	99.5	Nov-27
May-30	QSRP	EUR	500	525	97.5	
May-17	Advania	EUR	375	500	99	
Apr-26	Sulo	EUR	350	500	98	
Apr-16	Norgine	EUR	405	500	98	
Mar-27	Normec	EUR	665	400	99.75	
Mar-20	P&I	EUR	455	425	100	
Mar-15	IVIRMA	EUR	565	450	99.5	
Mar-06	April Group	EUR	1200	400	100	Oct-04
Feb-23	Ingenico	EUR	1100	500	98	
Feb-20	Planet	EUR	910	500	97	
Feb-08	DF Group	EUR	440	450	99.5	Oct-18
Feb-08	group.one	EUR	800	400	100	Oct-04

- Eighteen borrowers have raised syndicated loans this year to replace debt originally provided by private lenders.
- They have reduced margins and shortened call protection periods.
- Four of those have already repriced their new term loans.

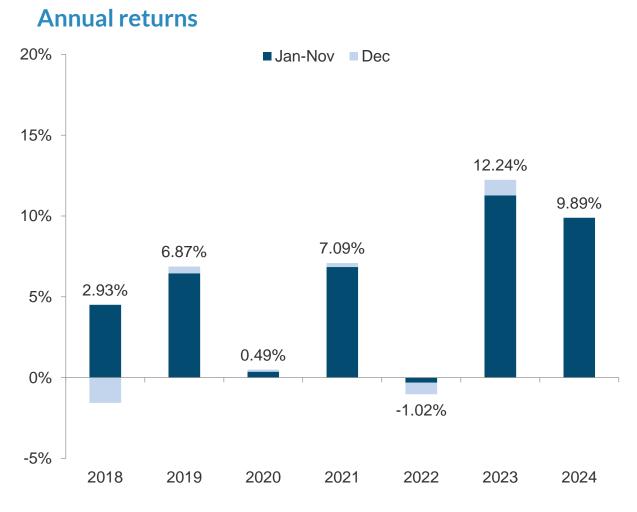


## Spreads compress

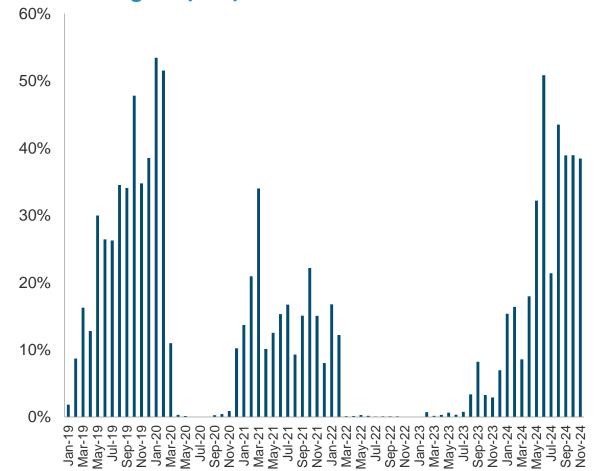




## Performance



#### **Percentage of par-plus loans**





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